

REOI of Hiring PMC for Kerala Solid Waste Management Project

Reference No.:IN-SUCM -183681-CS-QCBS

Response to queries received

Sl. No.	Queries Received	Response
1	Clause 3 on page 1 indicates the required short-listing criteria in the last 10 years (2010-20), whereas clause 4 c) on page 2, states documents(s) relating to details of similar Assignment executed durin the last 5 years (i.e 2019-20, 2018-19, 2017-18, 2016-17 and 2015-16) supported by completion or acceptance certifcate(s).	Documents for 10 years to be submitted. Corrigendum issued
2	Section 2, #2 Financial report 2019-20, is not yet finalized. can we show case the certified financial turnover for the year 2016-17;2017-18;2018-19?	Yes Corrigendum issued
3	Section 4 (c), # 2 c) Document (s) relating to details of Similar Assignments executed during the last 5 years (i.e. 2019-20, 2018-19, 2017-18, 2016-17 and 2015-16) supported by completion or acceptance certificate(s); Here, as dcoumentry evidence, Letter of Award; Work order; contract agreement as acceptance Certificate would suffice, kindly clarify.	Corrigendum issued with regard to 10 years Mentioned documents can be submitted.
4	The lists of documents to be submitted along with EOI are (Expression of Interest shall not be more than total 60 pages): Kindly confirm that completion Certificate /Acceptance certificate or any documentary evidence to be exclusive of 60 page document and we can showcase as Annexure.	Certificates can be submitted in Annexure beyond 60 pages

5	<p>Page 1 - EoI Notice, Clause No.3, b.b)</p> <p>Have proven experience of successfully completed at least 5 similar 1 PMC assignments in India/South Asia in the last 10 years (i.e 2010-20) preferably funded by Multilateral Development Institutions (like World Bank, ADB etc.)</p> <p>It is requested that client will also reconsider the project performed in asian region</p>	Relevant experience in South Asia Region can be considered	
6	<p>Sl. No. 3 (b, c, d) and 4 (c)</p> <p>Under S. No. 3 (b, c, d), it has been mentioned that experience required in last 10 years ; however under para 4 (c) states document (s) to be submitted relating to details of Similar Assignments executed during the last 5 years (i.e. 2019-20, 2018-19, 2017-18, 2016-17 and 2015-16) supported by completion or acceptance certificate(s);</p>	<p>Kindly clarify experience required for last 5 years or 10 years.</p>	<p>10 Years Corrigendum already issued</p>
		<p>Considering the assignment in PMC, which usually have long project durations and other service projects, it should be for 10 years</p>	<p>10 years</p>
7	<p>Sl. No. 3 (b, c, d)</p> <p>Can we have overlapping project assignments across categories?</p>	<p>Yes, assignments reflecting relevant experience will be considered across categories</p>	

8	<p>Sl. No. 3 (b) Definition of similar assignments is defined as below: "Similar assignments would cover PMC assignments for complex urban infrastructure investment projects including solid waste management, sanitation, water supply etc. The assignments should involve providing technical assistance to the state government as well as multiple Urban Local Bodies for improving urban infrastructure services." In definition of similar assignment – what does the word "technical assistance" and "multiple ULBs" mean? Can review of DPR, technical feasibility assessment, due diligence etc. as part of PMC be considered.</p>	Review of DPR, technical feasibility assessment, due diligence etc. will be considered
9	<p>Sl. No. 4 (b) What specific type of document (s) to be submitted to demonstrate that the firm is in the business for the last 5 year?</p>	Firms registration certificate combined with annual financial statements and annual reports
10	<p>Sl. No. 4+AA12 Expression of Interest shall not be more than total 60 pages; Is the page limit for writeup only and attachment of supporting documents/certificates etc. can be extra ? Or It includes all completion certificates/ supporting documents also? Considering about 13 nos. of project assignment and its PDS sheet along with completion certificates, and other details to be submitted under s.no. 4 (a) to 4 (e), the EOI submission should not be limited to 60 pages.</p>	Supporting documents/certificates can be submitted as annexures beyond 60 pages
11	<p>Sl.no. 7, Page 2 Kindly clarify breakup of the QCBS evaluation criteria as it is not specified in RFP in detail.</p>	Detailed evaluation criteria will be given in RFP

12	<p>Sl.no. 4.c, Page 2</p> <p>Kindly specify, what is acceptance certificate required for the projects under the criteria.</p>	<p>Completion certificates issued by client for projects which are already completed. Acceptance letter means, Work order, Letter of work award etc for ongoing projects. Kindly note that the documents shall be submitted for last 10 Years. Corrigendum already issued in this regard</p>
13	<p>A. Background,Page 4& Annex 2, Page 33</p> <p>Mismatch in number of ULBs. Kindly give clarifications on number of ULBs.</p>	<p>93 ULBs (87 Municipalities and 6 Corporations)</p>
14	<p>Implementation arrangement, Page 5,B) Objective of the assignment, Para 2, Page 5</p> <p>Annex 2, Page 33</p> <p>Mismatch in number of DPMU. Kindly give clarifications on number of DPMU.</p>	<p>DPMU will be 14 Nos for 14 districts, but only 11 DMPU-PMC teams is required as the number of ulbs in some districts are very less.</p>
15	<p>Request the authority to clarify whether Integrated SWM PPP transaction advisory projects can qualify as eligible under Clause 3 b of shortlisting criteria</p>	<p>Please refer to REOI for short listing criteria</p>
16	<p>Also request the authority to clarify whether city level PIU experience in urban infrastructure projects including solid waste management can be considered eligible under Clause 3 b of shortlisting criteria</p>	<p>Please refer to REOI for short listing criteria</p>
17	<p>Clause 4.(c) requires the bidder to submit “documents relating to details of similar assignments executed during last 5 years (i.e. 2019-20, 2018-19, 2017-18, 2016-17, and 2015-16) supported by completion or acceptance certificate(s)”. Given the pandemic situation and slowed down operations, obtaining completion certificates is a challenge. In light of the situation, we request you to kindly accept the work orders/contracts and other available documents for the relevant assignments.</p>	<p>Completion certificates are required for completed assignments. For ongoing assignments, work orders are acceptable.</p>

<p>18</p>	<p>Have proven experience of successfully completing at least 5 similar assignments related to planning, designing and implementing Integrated Municipal Solid Waste Management projects (including all parts of the value chain - segregation, collection, transportation, processing/recycling and safe disposal, dumpsite rehabilitation, regional waste treatment and safe disposal facilities, construction & demolition waste management plants, biomedical waste management plants) for cities in India/South Asia in the last 10 years (i.e. 2010-20) (Notice Page 1)</p> <p>As mentioned in the TOR we need to propose a team with a mix of international and local (including Kerala) experts, so we understand that the client is seeking a firm/expert that has prior experience of implementing integrated solid waste management projects meeting the international standards in countries outside South Asia.</p> <p>Hence we would like you to amend the criteria as “Have proven experience of successfully completing at least 5 similar assignments related to planning, designing and implementing Integrated Municipal Solid Waste Management projects (including all parts of the value chain - segregation, collection, transportation, processing/recycling and safe disposal, dumpsite rehabilitation, regional waste treatment and safe disposal facilities, construction & amp; demolition waste management plants, biomedical waste management plants) for cities in India/South Asia/ Abroad in the last 10 years (i.e. 2010-20)”</p> <p>This amendment will allow more eligible firms to bid on this project and hence will allow the client to select a competent consultant having a modern and updated approach on solid waste management.</p>	<p>International experience in South Asia can be considered.</p>
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19	<p>Document (s) relating to details of Similar Assignments executed during the last 5 years (i.e. 2019-20, 2018- 19, 2017- 18, 2016-17 and 2015-16) supported by completion or acceptance certificate(s). [Notice; Page 2]</p> <p>We understand that we need to submit the documents of the project executed in last 10 years. Please confirm?</p>		Yes, 10 Years
20	<p>Under 3b, 3c, 3c requires experience in India/South asia. This criteria will bar many international firms from participating from Eol of this project. Hence we request you to kindly remove the criteria "Experience in India/South Asia" and also extend the due date for submission for one week"</p>		No Change in eligibility criteria Last date extended to 29.8.2020, 12.00 Hrs IST
21	<p>Page 1/ Clause 3.b In-order to encourage participation and receive competitive proposals, it is requested to consider the following: 1. Projects funded by funding /donor agencies /center /state /cities other than multilateral should be considered. 2. Support for states and ULBs should be considered if separate linked contracts have been issued. 3. On-going assignments should be considered. 4. Several agencies interchangeably use terms such as PMU, TSU, PIU, PMC etc. all should be allowed. 5. Technical planning and assessment projects funded by multilateral/bilateral institutions should be considered.</p>		NO CHANGE
22	Page 1/ Clause 3.c	<p>1. From the experience of working as PMU for various projects, it is unusual that one assignment complete value chain to be covered in one assignment especially works such as: dumpsite rehabilitation, regional waste treatment and safe disposal facilities, construction & demolition waste management plants</p>	This is a project management support assignment and as such needs to provide management and technical support for integrated SWM across the entire value chain. This is as per the KSWMP project design. The specific investments will be identified later during project implementation. The firm or the consortium must demonstrate experience across all elements of the value chain. It is

		and biomedical waste management plants, so assignment with any 3-4 areas out of 8 specified shall be considered.	not mandatory that a single assignment should cover all elements but through multiple assignments, bidders must be able to demonstrate experience of working on integrated SWM and on all elements of the value chain.
		2 Since majority of the works have started post SBM and many of these are on-going, hence on-going assignments shall also be considered.	Ongoing assignments will be considered with adequate documentation provided
		3. Typically, consultants who plan and design projects do not implement. Therefore, the criteria may be reworded as 'similar assignments related to planning or designing or implementing'	No change
23	Page 2/ Clause 4.b and Clause 4.c Shortlisting criteria (10 years) is not aligned with Eol requirement (5 years). In order to have latest technology the shortlisting criteria may be aligned for experience in last 5 years instead of 10 years.		No change
24	Proposed team structure (Page 17), Estimate Effort (Page 18-20),Section G Key Resources experience andqualification requirements for SPMU (Page 21) The following resources are listed under Section G but not mentioned in the Proposed Team Structure (Page 17) and Estimated Efforts (Page 18-20): 1. Gender Expert (Page 25) 2. GIS Expert (Page 27) Pls. clarify the resource requirementsfor SPMU.		Will be clarified at the RFP stage

<p>25</p>	<p>Proposed team structure (Page 17), Estimate Effort (Page 18-20), Section H Key Resources experience and qualification requirements for DPMU (Page 28)</p> <p>Proposed team structure (Page 17) and Estimate Effort (Page 18-20) state 7 resources per DPMU but as per Section Key Resources experience and qualification requirements for DPMU(Page 28) it's 8 resources per DPMU. Pls. clarify the resource requirements for DPMU.</p>	<p>Will be clarified at the RFP stage</p>
<p>26</p>	<p>Proposed team structure (Page 17), Estimate Effort (Page 18-20), Section H Key Resources experience and qualification requirements for DPMU (Page 28)</p> <p>Proposed team structure (Page 17) and Section H state the experience and qualification requirements of 'Institutional analyst' profile but the effort estimates of Institutional Analyst are not specified under the section of Estimate Effort (Page 18-20). Pls. clarify and confirm the resource requirement and effort estimate for DPMU</p>	<p>Will be clarified at the RFP stage</p>
<p>27</p>	<p>Proposed team structure (Page 17), Estimate Effort (Page 18-20), Section G Key Resources experience and qualification requirements for SPMU (Page 21) and Section H Key Resources experience and qualification requirements for DPMU (Page 28)</p> <p>Experience and qualification requirements for the following resources listed in Proposed team structure (Page 17) and Effort Estimates (Page 18-20) not specified in Section G and H of EoI: 1. Team Structure at SPMU (for activity 1, 2 and 3)</p> <ul style="list-style-type: none"> • Graphic Designer <p>2. Tentative Team at SPMU for Activity 4</p> <ul style="list-style-type: none"> • Procurement & Contract Management Expert <p>3. Resource Pool</p> <ul style="list-style-type: none"> • Sr. Medical Waste Management Expert • C&D Waste management Expert • International PPP Expert 	<p>Will be clarified at the RFP stage</p>

	<ul style="list-style-type: none">• Sr. Structural Engineer (with disaster resilience)• Plastic recycling expert <p>Pls. clarify and confirm the Experience and qualification requirements for the above-mentioned resources</p>	
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Project Director
Kerala Solid Waste Management Project