

**REQUEST FOR EXPRESSIONS OF INTEREST
(CONSULTING SERVICES– FIRMS SELECTION)**

INDIA

Kerala Solid Waste Management Project (KSWMP)

Loan No./Credit No./Grant No.: Applied for - IBRD-P4960

Assignment Title: Hiring of Project Management Consultant (PMC)

Reference No.:IN-SUCM -210897-CS-QCBS

1. The Government of Kerala through Government of India has applied for financing from the World Bank toward the cost of the Kerala Solid Waste Management Project (KSWMP) and intends to apply part of the proceeds for consulting services titled“ Hiring of Project Management Consultant (PMC)” for KSWMP.
2. Broadly, the scope of the consulting services (“the Services”) includes providing a) Project management support b) Technical Assistance (TA) and training support and c) Support for ULB level Investments and d) Regional SWM Infrastructure Investment Sub projects. The consultants are expected to deploy their teams at the SPMU in Suchitwa Mission, Trivandrum as well as at all the 14 district offices to support the DPMUs and provide necessary support to SPMU and DPMUs for their various roles and responsibilities necessary for the successful implementation of the KSWMP. The Consultant will support the client for an initial period of 3 years. The contract may be extended for another 3 years based on the satisfactory performance during the initial period.
3. Suchitwa Mission (under Local Self Government Department, Government of Kerala) now invites eligible consulting firms (“Consultants”) to indicate their interest in providing the Services. Interested Consultants should provide information demonstrating that they have the required qualifications and relevant experience to perform the Services. The short listing criteria are:
 - a. have been in business for at least last ten (10) years (i.e. 2010-20);

- b. have proven experience of successfully completed 5 similar¹ PMC assignments in India/South Asia in the last 10 years (i.e. 2010-20), preferably funded by Multilateral Development Institutions (like World Bank, ADB etc.)
- c. have proven experience of successfully completing 5 similar assignments related to planning, designing and implementing Integrated Municipal Solid Waste Management projects (including all parts of the value chain – segregation, collection, transportation, processing/recycling and safe disposal, dumpsite rehabilitation, regional waste treatment and safe disposal facilities) for cities in India/South Asia in the last 10 years (i.e. 2010-20)
- d. have proven experience of successfully completing 3 similar assignments related to urban institutional, policy & governance reforms implementation, capacity building, own source revenue/financial management reforms and service delivery reforms in ULBs for core urban services in India/South Asia in the last 10 years (i.e. 2010-20).
- e. have an average annual turnover of INR20 Crore s or USD 2.7 Million in the last 3 financial years (i.e. 2019-20, 2018-19 and 2017-18);
- f. have technical and managerial capability to undertake the assignment. Key Experts will not be evaluated at the short listing stage.

4. The lists of documents to be submitted along with EOI are (Expression of Interest shall not be more than total 60 pages):

- a) Name, address, e-mail, telephone along with a note on the Ownership and organizational structure & core business area of the consulting firm;
- b) Document (s) to demonstrate that the firm is in the business for the last 10 years;
- c) Document (s) relating to details of Similar Assignments executed during the last **10** years (*i.e. 2010-20, executed or entered into agreement before 29 August 2020*) supported by completion or acceptance or satisfaction certificate(s). Details of Maximum 5 projects under Criteria 3b, maximum 5 projects under criteria 3c and maximum 3 projects under criteria 3d shall also be submitted in the format given as **Annexure-I** along with supporting documents prescribed above. If consultants have a short fall of eligible assignments under each criterion, evaluation will be conducted based on the relative strength demonstrated.

¹ Similar assignments would cover PMC assignments for complex urban infrastructure investment projects including solid waste management, sanitation, water supply etc. The assignments should involve providing technical assistance to the state government as well as multiple Urban Local Bodies for improving urban infrastructure services.

d) Certificate from the statutory auditors/Chartered Accountant stating the year wise annual turnover during each of the last 3 financial years (i.e. 2019-20, 2018-19 and 2017-18); ***If audited financial figures not available for the year 2019-20, the same for the year 2016-17 shall be submitted***

e) A short write-up on technical and managerial capability of the firm. (key personnel would not be evaluated at this stage and hence CVs shall not be submitted).

5. The attention of interested Consultants is drawn to Section III, paragraphs, 3.14, 3.16, and 3.17 of the World Bank's "Procurement Regulations for IPF Borrowers" July 2016, Revised November 2017 and August 2018 ("Procurement Regulations"), setting forth the World Bank's policy on conflict of interest.

6. Consultants may associate with other firms to enhance their qualifications but should indicate clearly whether the association is in the form of a joint venture and/or a sub-consultancy. In the case of a joint venture, all the partners in the joint venture shall be jointly and severally liable for the entire contract, if selected. The nature of association i.e. whether JV or Sub-Consultant, ***must be clearly*** mentioned in the Expression of Interest.

7. A Consultant will be selected in accordance with the Quality and Cost-based Selection (QCBS) method set out in the Procurement Regulations.

8. This REOI is being issued in conjunction with the REOI issued earlier on **6th August 2020** (Reference No.:IN-SUCM-183681-CS-QCBS). The consultants who have already submitted EOI in response to the notification dated **6th August 2020** are not required to submit a new EOI, unless they have any modification/addition in their EOI.

9. Further information can be obtained at the address below during office hours *10:30 to 1700 hours*].

10. REOI along with TOR is available at www.sanitation.kerala.gov.in. Corrigendum, if any, shall also be hosted at www.sanitation.kerala.gov.in

Interested Consultants must submit their EOIs (soft copy only) in English language to the E-Mail: tenderkswmp@gmail.com given below on or before **1700 hours, 11 January 2021**.

Mr. Mir Mohammed Ali, IAS, Project Director - KSWMP

Address: Suchitwa Mission, Swaraj Bhavan, Base Floor (-1), Nanthancode, Kowdiar, Thiruvananthapuram-695003, Kerala, India

Telephone: 0471-2319831, 2316730

E-Mail: tenderkswmp@gmail.com Website: www.sanitation.kerala.gov.in

Criteria 3d: *The firm should have proven experience of successfully completing 3 similar assignments related to urban institutional, policy & governance reforms implementation, capacity building, own source revenue/financial management reforms and service delivery reforms in ULBs for core urban services in India/South Asia in the last 10 years (i.e. 2010-20).*

(Key words: urban institutional, policy & governance reforms implementation, capacity building, own source revenue/financial management reforms and service delivery reforms)

Sl No	Name of Assignment	Name of Client & Country of Assignment	Duration (Start - End) & Status of Project (Completed/Ongoing)	Contract Value	Role on Assignment (Lead Member/JV partner/Sub-consultant)	Keywords covered (eg: urban institutional, policy & governance reforms implementation,...)	Details of Supporting Document (either link the document/mention reference to the document)	Remarks if any
1								
2								
3								

Note:

1. *For completed projects copy of completion certificates, when available, may be submitted along with copy of the work order, work agreement.*
2. *For ongoing projects, copy of work order/agreement shall be submitted*
3. *Scope of the work must be clearly mentioned in the completion certificate for completed projects*
4. *While submitting Work Order/Agreement for both projects, the pages mentioning scope of work should be clearly highlighted*
4. *Provide details of 5 projects under criteria 3b, 5 projects under criteria 3c and 3 projects under criteria 3d only. Same projects can be proposed under different criteria according to relevant experience. If details of projects more than the numbers specified are submitted, the most suitable projects under each criterion will be considered.*

Authorized Signatory
Name & Designation